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Monthly GMS Newsletter

May 2019

Volume 31, No. 5



Memorial Day Closure

The GMS offices will be closed Monday, May 27, 2019, in honor of Memorial Day. We will reopen Tuesday, May 28 for normal business hours.



Hello Everyone:

As the entire GMS staff is in "overdrive" in preparation for the upcoming Accounting and RLSS Summits, one of the things we are again most excited about is seeing our clients. Even though we may be in contact with you throughout the year for various reasons, there is nothing like seeing you in person. There are clients that have been to many summits over the years and it's great to see them again. And it's especially exciting to meet a client in person for the first time. This may be a result of being a new GMS client in the past 12 months, or they simply haven't had the opportunity to attend a summit in the past.

The GMS staff is eager to teach you new tips and techniques in how to better utilize our NET accounting software and revolving loan servicing software in Myrtle Beach.

Our Keynote Speaker for the Monday morning Opening Session is "school of hard knocks graduate" Chuck Gallagher. Described as creative, insightful, captivating, and a person that "connects the dots" between behavior, choices and success, Chuck will give you what you need to turn concepts into actions and actions into results. During his presentation of *Every Choice has a Consequence* you will discover how life gives you second chances when you make the right choices. Mr. Gallagher will also present Monday afternoon's closing session of *Effective Communication: What's Your Strong Suit?*

Join us Sunday from 5:30 - 7:00pm in the Courtyard for our Welcome "Regiception" where you can pick up your registration packet, enjoy food, music, drinks, and games plus renew old friendships and meet new friends.

- **Jason Brooks**, CPA and partner with Watkins, Ward and Stafford, PLLC will return this year with his popular sessions on *Design and Implementation of Internal Controls* and *An Introduction to Indirect Costs*. Additionally, Jason will present a new session on *Nonprofit Financial Reporting ASC 2016-14*.
- **Idris Johnson**, Director of Sales and Marketing Lead at Clockwise, along with Sue Petersen from IMPACT will be presenting a session on *The IMPACT and The Clockwise*. GHG's Clockwise timekeeping solution will be showcased to help you manage employees and timekeeping records. Sue Petersen will discuss how Clockwise has been a timesaver for her organization.
- New this year, we would like to welcome **Dr. Amanda Andrade**. She will give you ideas for *Building the Best Culture for Your Organization*. Dr. Andrade is the Chief People Officer for Veterans United Home Loans and is responsible for the growth, success, health and happiness of 2,400 VU employees serving Veterans in all 50 states.
- Also new this year and speaking at the RLSS Summit will be **Ken Pearson**, Loan Fund Manager for Northwest Regional Planning Commission. Ken will present *Loan Committee Tactics for More Yes and Less Stress!* Learn what it takes to have a higher approval rate for your loans.
- You will be able to meet face to face with many members of the GMS Team - Software and Technical Support Specialists, Training, Programming and Administrative. All of the GMS resources are in one place and at your disposal during the Accounting summit.
- Get the most you can and schedule a **One-on-One appointment** with one of our Software and Technical Support Specialists. This is an opportunity for individualized attention to answer specific questions you may have as they relate to the GMS software and financial operations of your organization. To schedule a One-on-One appointment, please email our event director, Robin Berseth at robin@gmsactg.com.
- The **NEW GMS Software Support Center** offers an opportunity to try out the NET accounting software including all of the supplements - to learn how they work using test data.
- Equally as important, the Summits will give you an opportunity to share your practices and procedures with the other organizations attending! GMS' clients offer a wealth of experience and information and this type of networking can be invaluable as you speak to other GMS' clients that face the same types of daily issues as you.

I am looking forward to seeing everyone in Myrtle Beach.

Sincerely,

Donald Cassady
President/CEO

How Will GMS Operate During the Annual Accounting and RLSS Summits?

Here are some things that you need to know about how GMS will operate during the Annual Accounting and RLSS Summits May 19-24, 2019.

During the Accounting Summit all Software Technical Support Specialists will be in Myrtle Beach, SC so they can participate in sessions and meet with clients. They will be checking voice mail regularly and respond to service calls during the times stated below.

The GMS Chat Room will not be monitored from Monday, May 20th through Thursday, May 23rd. It will reopen at 8:30am on Friday, May 24th.

Service calls will be taken on Monday, May 20, through Thursday, May 23, 2019 from 8:30am to 5:00pm EDT. Please follow the normal practice of , leaving a service call request through the customer portal on our website at <https://www.gmsactg.com/request-service-call.html> emailing service requests to service@gmsactg.com or calling our service number (800) 933-3501 and leaving a voice mail message. We will be back to normal business hours on Friday, May 24.

Please note: With all Software Technical Support Specialists participating in sessions or assisting clients in the Software Support Center, we may not meet the 2 hour return call deadline.

We hope this will not inconvenience your agency and we appreciate your patience during the GMS Annual Summits!

Bring Your Laptop to Summit!



Anyone who wishes to bring a laptop to the **Accounting Summit** to have the ability to follow along in each session they attend is encouraged to do so. Because of seating or lighting, some attendees find it hard to see the screen in the front of the room. This will enable you to follow along on your own laptop to easily see the features that are being pointed out.

RLSS Summit Attendees MUST bring a laptop as time will be allotted for reinforcing what you've learned so you are confident in your new or updated training when you return to your office.

We will be putting our demo databases and all handouts on our website for you to download to your laptop. The databases will be compatible with the latest revisions, so make sure the programs that are installed on your laptop are also the latest version prior to summit.

All summit registrants will be emailed instructions the week before summit regarding how to obtain the latest GMS Accounting Software and/or RLSS Software and appropriate demo databases. If you do not receive the email with these instructions by May 15, please send an email, including your client #, name, and correct email address to service@gmsactg.com so that we may resend them to you. The software must be installed and operational prior to your arrival as staff will not be available to assist during the Summits.



Samuel R. Dettra Award Recipient

We wish to send out a big congratulations to GMS client, Denise Pontius, CFO at Pickaway County Community Action. Denise has been working in community action for over 25 years and was recently awarded the Samuel R. Dettra Award by her staff and board at PICCA.

Samuel R. Dettra was the Executive Director of Pickaway County Community Action for over 20 years and this award is given annually to the PICCA employee who has shown the most vision and contributed the most toward agency growth. Thank you for all of your hard work in making our communities better and stronger, Denise! Well deserved in honor of the hard work that you lovingly do.

Attending the GMS Summits in Myrtle Beach?

If you are attending the GMS Summits in Myrtle Beach in May, you may want to check out the Attendee Special Offers on our website. Here you'll find offers such as up to \$50 credit on Lyft and \$15 off your first Uber ride. Additionally, you'll find guides for getting around the city, things to see and do, and discount coupons. Safe travels and we'll see you at the Marriott Myrtle Beach Resort & Spa at Grand Dunes!

[Accounting Summit Special Offers](#)

[RLSS Summit Special Offers](#)

Session Handouts for the GMS Accounting Summit



All handouts will be provided to all attendees on a USB Flash Drive for your convenience. Additionally, all handouts will be available for downloading prior to your arrival at the summit. We encourage our attendees to download the handouts to their laptops to follow along in sessions. Handouts will be made available the week prior to the summit, as a courtesy to our attendees who wish to download and/or print prior to traveling. All registered attendees will be sent an email notification with instructions. Thank you for helping us in caring for our planet.

SPACE IS STILL AVAILABLE! PRE-REGISTRATION IS REQUIRED!

BROOKGREEN GARDENS

WEDNESDAY, MAY 22, 2019

1:15 - 4:30 PM



Open to all attendees of both the GMS Accounting Summit and GMS RLSS Summit.

Your Outing Includes:

- Round-trip charter transportation
- Lunch will be provided to enjoy during our charter to Brookgreen Gardens
- Private Guided Tour of the gardens (all entrance fees will be covered)

All-Inclusive Registration \$45 per person.

*no refunds

*rain or shine

For more information and to register, please visit: [GMS Summit 2019 - Offsite Outing](#)



ONE-ON-ONE APPOINTMENTS!



**50% Supplement
Discount!**

Agencies who attend the GMS

Get the most value during your attendance at the summit and schedule a one-on-one appointment with one of our GMS Specialists. This is a great opportunity to sit down face to face to go over specific accounting issues related to cost allocation, month end, payroll, and accounts payable. This is the most cost effective and efficient way to get all of your questions answered by an experienced professional.

This year appointments are pre-scheduled in 20-minute blocks. These one-on-one appointments must be booked in advance and cannot run longer than the scheduled amount of time to allow our specialists adequate time to meet with their next appointment. These appointments are being offered on a limited basis so please schedule as soon as you can. Space is very limited!

Appointments are broken down in 20-minute increments

20 minutes = \$50

40 minutes = \$75

60 minutes = \$100

Accounting or RLSS Summit 2019 are entitled to a 50% discount on the purchase of any supplement(s) up to your agency's total registration. For example, if your total registration is \$595, you may purchase up to \$595 in supplements for half off. This is available on all supplements ordered between the time of registering and June 30, 2019. This is a great way to save money on your supplement purchases.

You can place your orders directly online and the credit will automatically be applied. Order Supplements [HERE](#)

Special Thanks to Our 2019 Summit Sponsors and Partners!



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GMS ROAD SHOW

GMS is going on the road in 2019 to bring intensive training on our top subjects! In August we will be rolling up to our next stop in the always fun and lively San Antonio, Texas, for **Year End** training. Then the last stop on our Road Show Tour will roll around in October and find us in the always beautiful and sunny St. Pete Beach, Florida for a trifecta of training on **Payroll, Accounts Payable and W2's**. Join us at more than 1 stop and receive great discounts!

Stop #2: San Antonio, TX - August 8, 2019

Stop #3: St. Pete Beach, FL - October 10, 2019

GMS WEBINARS

GMS webinars are designed to train attendees on specific functions within the GMS Accounting and Revolving Loan Servicing Systems. Presenters walk through tasks, and highlight features that help give you the confidence needed to complete assignments easily and efficiently.

[Month End Basics](#)

GMS - Accounting

Wednesday, June 19, 2019

[Audit Preparation Tools](#)

GMS - Accounting

Wednesday, August 21, 2019

[HR Law: Employees with Health Problems - Your Legal Obligations](#)

General Nonprofit Webinar

Wednesday, October 23, 2019



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To save or print the April issue of GMS News:

April 2019 Newsletter Articles.pdf
Download File 

Since 1980, GMS, Inc. (Grants Management Systems, Inc.) has designed specialized software with a demonstrated record of success for nonprofit and public organizations throughout the United States. For over 30 years GMS has successfully



implemented accounting and revolving loan systems for grant and contract recipients, and continues to provide support long after the initial implementation of these systems, setting us apart from our competitors.

PRODUCTS & SERVICES

Accounting Servicing Software
Loan Servicing Software
Supplements
Indirect Cost Proposal

EVENTS & NEWS

GMS University
GMS Accounting Summit
GMS RLSS Summit
GMS Road Show
Webinars

SUPPORT & TRAINING

Frequently Asked Questions
Training
Additional Services
Request Service Call



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